

**U.S. SMALL BUSINESS ADMINISTRATION – RICHMOND, VIRGINIA DISTRICT OFFICE  
LOAN VOLUME BY 504 FIRST TRUST LENDER  
FY 04 YEAR-TO-DATE THROUGH 2/29/04**

**SOURCE: U. S. Small Business Administration - Richmond, Virginia District Office.**

| <b>504 FIRST TRUST LENDER</b>    | <b>#</b>  | <b>\$</b>           |
|----------------------------------|-----------|---------------------|
| BANK OF THE COMMONWEALTH         | 3         | \$2,918,800         |
| BANK OF WILLIAMSBURG             | 1         | \$164,000           |
| BRANCH BANKING AND TRUST         | 5         | \$2,360,000         |
| BURKE & HERBERT BANK             | 2         | \$746,000           |
| BUSINESS LOAN EXPRESS            | 2         | \$2,029,000         |
| CARDINAL BANK                    | 1         | \$599,000           |
| CIT SMALL BUSINESS LENDING CORP. | 1         | \$285,000           |
| FIRST CITIZENS BANK              | 1         | \$387,000           |
| GE CAPITAL CORPORATION           | 2         | \$1,753,000         |
| GE SMALL BUSINESS FINANCE        | 1         | \$722,000           |
| HARBOR BANK                      | 1         | \$402,000           |
| HERITAGE BANK & TRUST            | 1         | \$839,000           |
| M&T BANK                         | 2         | \$568,000           |
| MONARCH BANK                     | 2         | \$873,000           |
| NATIONAL BANK OF FREDERICKSBURG  | 2         | \$498,000           |
| NBC BANK                         | 1         | \$535,000           |
| RBC CENTURA BANK                 | 2         | \$1,308,000         |
| RESOURCE BANK                    | 5         | \$2,902,000         |
| ROCKINGHAM HERITAGE              | 1         | \$485,000           |
| SOUTHTRUST BANK                  | 2         | \$858,000           |
| SUNTRUST BANK                    | 1         | \$360,000           |
| TOWNEBANK                        | 2         | \$1,255,000         |
| UNION BANK & TRUST COMPANY       | 3         | \$1,181,000         |
| WACHOVIA SMALL BUSINESS LENDING  | 1         | \$605,000           |
| <b>TOTALS</b>                    | <b>45</b> | <b>\$24,632,800</b> |